



**BIDS AND AWARDS COMMITTEE**  
Port Terminal Management Contract (BAC-PTMC)  
Resolution No. 17-2021  
Series of 2021

Award of Contract  
**PORT TERMINAL MANAGEMENT CONTRACT FOR PORT OF MATNOG**  
BAC-PTMC-06-2021

WHEREAS, the Philippine Ports Authority (PPA) posted an Invitation to Bid for the Port Terminal Management Contract (PTMC) for Port of Matnog in The Manila Times, PPA website and in conspicuous places in the PPA premises on 5 September 2021;

WHEREAS, the Minimum Concession Fee for the fifteen (15) year PTMC as posted is Php 839,437,775.93, exclusive of all taxes;

WHEREAS, in response to the said advertisement, Philippine Archipelago Ports and Terminal Services, Inc. (PAPTSI), PCBSI Port Terminal Management Corp (PCBSI-PTMC) and the Joint Venture of Harbour Centre Port Holdings, Inc. and Z.C. Integrated Port Services, Inc. (JV – HCPHI/ZCIPSI) secured the Bid Documents in the amount of Php 150,000.00;

WHEREAS, PAPTSI did not submit its technical and financial proposals before the deadline of submission thereof, nor did it submit any letter of withdrawal from participating in the bidding;

WHEREAS, during the Opening of Bids on 27 September 2021, PCBSI-PTMC and JV – HCPHI/ZCIPSI were declared “passed” with the requirements of the First Envelope;

WHEREAS, the Second Envelope of PCBSI-PTMC and JV – HCPHI/ZCIPSI were opened and their Proposed Concession Fees were read as follows:

Bidder	Proposed Concession Fee	Rank
Joint Venture of Harbour Centre Port Holdings, Inc. and Z.C. Integrated Port Services, Inc.	Php 1,000,168,000.00 exclusive of all taxes	1
PCBSI Port Terminal Management Corp	Php 848,000,000.00 exclusive of all taxes	2

WHEREAS, Bid Evaluation was conducted to determine compliance with the requirements of PPA Administrative Order (AO) No. 12-2018; and the Bid Evaluation Report was approved by the BAC-PTMC on 4 October 2021, declaring the JV – HCPHI/ZCIPSI at its Proposed Concession Fee of One Billion One Hundred Sixty Eight Thousand Pesos (Php1,000,168,000.00) exclusive of all taxes, as the Bidder with the Highest Concession Fee;

WHEREAS, Post-Qualification was conducted on 11 October 2021 to determine compliance by the JV – HCPHI/ZCIPSI with all the requirements, terms and conditions for eligibility and the bidding; and in the Post-Qualification Report, as approved by the BAC-PTMC on 25 October 2021, the proposal of the JV – HCPHI/ZCIPSI was declared as the Highest Responsive Bid;

NOW, THEREFORE, for and in consideration of the foregoing premises, the BAC-PTMC hereby RESOLVE, as it is hereby RESOLVED, to declare the JV – HCPHI/ZCIPSI at its Proposed Concession Fee of One Billion One Hundred Sixty Eight Thousand Pesos (Php1,000,168,000.00) exclusive of all taxes, as the Highest Responsive Bidder and to recommend the award of Port Terminal Management Contract for Port of Matnog.

APPROVED AND ADOPTED by the BAC-PTMC on 25 October 2021.

**ELVIS R. MEDALLA**  
Regular Member

**RUSSEL Q. BABADILLA**  
Regular Member

**RIGEL L. CAABAY**  
Regular Member

*(not present)*  
**M.A. HIYASMIN H. DELOS SANTOS**  
Regular Member

**MA. MAGNOLIA S. REQUEJO**  
Provisional Member

**LEILA L. MARTINEZ**  
Vice-Chairperson

**MARK JON S. PALOMAR**  
Chairperson, BAC-PTMC