



**BIDS AND AWARDS COMMITTEE**  
 Port Terminal Management Contract (BAC-PTMC)  
 Resolution No. 12-2021  
 Series of 2021

Award of Contract  
**PORT TERMINAL MANAGEMENT CONTRACT FOR PORT OF CALAPAN**  
 BAC-PTMC-04-2021

WHEREAS, the Philippine Ports Authority (PPA) posted an Invitation to Bid for the PTMC for Port of Calapan in The Manila Times, PPA website and in conspicuous places in the PPA premises on 26 April 2021;

WHEREAS, the Minimum Concession Fee for the fifteen (15) year PTMC as posted is Php 1,490,061,417.93, exclusive of all taxes;

WHEREAS, in response to the said advertisement, Philippine Archipelago Ports and Terminal Services, Inc. (PAPTSI), Prudential Customs Brokerage Services, Inc. (PCBSI) and the Joint Venture of Starlite Marine and Industrial Services Corp. and Nautical Ports Management and Services, Inc. (JV - SMISCO/NPMSI) secured the Bid Documents in the amount of Php 150,000.00;

WHEREAS, during the Opening of Bids on 18 May 2021, PAPTSI, PCBSI and the JV – SMISCO/NPMSI were declared “passed” with the requirements of the First Envelope;

WHEREAS, the Second Envelopes of the bidders were opened, with their Proposed Concession Fees read as follows:

Bidder	Proposed Concession Fee	Rank
Philippine Archipelago Ports and Terminal Services, Inc.	Php1,600,800,000.00 exclusive of all taxes	1
Joint Venture of Starlite Marine and Industrial Services Corp. and Nautical Ports Management and Services, Inc.	Php1,510,000,000.00 exclusive of all taxes	2
Prudential Customs Brokerage Services, Inc.	Php1,495,000,000.00 exclusive of all taxes	3

WHEREAS, Bid Evaluation was conducted to determine compliance with the requirements of PPA Administrative Order (AO) No. 12-2018; and the Bid Evaluation Report was approved by the BAC PTMC on 25 May 2021, noting the following deviations in the Bid Proposals of PAPTSI and the JV – SMISCO/NPMSI:

- a. PAPTISI failed to comply with the minimum experience requirement of two (2) years for its pledged Safety Officer; and
- b. NPMSI, one of the partners in the JV – SMISCO/NPMSI failed to submit the required PPA Certificate of Accreditation for Port Terminal Services;

WHEREAS, PCBSI, at its Proposed Concession Fee of One Billion Four Hundred Ninety Five Million Pesos (Php1,495,000,000.00) exclusive of all taxes, was then declared as the Single Calculated Bidder;

WHEREAS, the JV – SMISCO/NPMSI did not file a Motion for Reconsideration, while PAPTISI filed its Motion for Reconsideration on 27 May 2021; and the BAC-PTMC, in a meeting held on 31 May 2021, after due deliberation, denied the said Motion for Reconsideration for lack of merit;

WHEREAS, Post-Qualification was conducted on 31 May 2021 to determine compliance by PCBSI with all the requirements, terms and conditions for eligibility and the bidding; and in the Post-Qualification Report, as approved by the BAC-PTMC on the same date, the proposal of PCBSI was declared as the Highest Responsive Bid;

NOW, THEREFORE, for and in consideration of the foregoing premises, the BAC-PTMC hereby RESOLVE, as it is hereby RESOLVED, to declare PCBSI at its Proposed Concession Fee of One Billion Four Hundred Ninety Five Million Pesos (Php1,495,000,000.00) exclusive of all taxes, as the Highest Responsive Bidder and to recommend the award of Port Terminal Management Contract for Port of Calapan.

APPROVED AND ADOPTED by the BAC-PTMC on 31 May 2021.

  
**ELVIS R. MEDALLA**  
Regular Member

  
**PRIMO ELVIN L. SIOSANA**  
Regular Member

  
**RIGEL L. CAABAY**  
Regular Member

  
**M.A. HIYASMIN H. DELOS SANTOS**  
Regular Member



**LEO A. ROMERO**  
Provisional Member

**LEILA L. MARTINEZ**  
Vice-Chaiperson

**MARK JON S. PALOMAR**  
Chairperson, BAC-PTMC

**LEO A. ROMERO**  
Provisional Member

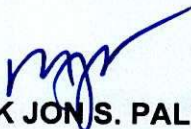


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