



## INVITATION TO BID

### **PORT TERMINAL MANAGEMENT CONTRACT (TIER 2) FOR THE PORT OF SASA, DAVAO**

1. The Philippine Ports Authority (PPA), through the Bids and Awards Committee for Port Terminal Management Contracts (BAC-PTMC), invites potential bidders to submit Letter of Intent (LOI) for the public bidding for the **management and operation of the cargo handling (CH), passenger, Roll On Roll Off Services (RORO) and other port related services** of the Port of Sasa, Davao (the “Project”). The Project consists of:
  - a) Ancillary and other related services
  - b) Bagging Services
  - c) Berthing Management
  - d) Container Terminal Management
  - e) Passenger Terminal Management
  - f) Portage Services
  - g) Reefer Facilities/Services
  - h) RORO Cargo Services
  - i) Stevedoring Services
  - j) Storage Management
  - k) Waste and Shore Reception Facility
  - l) Water Distribution Services
  - m) Weighbridge Facility
2. The PTMO shall build and construct the physical landside infrastructure which minimum requirement is estimated to cost at **NINE BILLION EIGHT HUNDRED EIGHTY-FOUR MILLION FIVE HUNDRED FORTY THOUSAND ONE HUNDRED SIXTY-EIGHT PESOS (Php9,884,540,168.00)**. The details of the required Port Development can be found in the Terms of Reference.
3. The Concession Period shall be for a period of twenty (20) years.

4. The Minimum Concession Fee for the Project for the duration of the Concession Period is **EIGHT BILLION SIX HUNDRED SEVENTY-SIX MILLION EIGHT HUNDRED SEVENTY-SIX THOUSAND FIVE HUNDRED TWENTY-NINE PESOS AND 97/100 (Php8,676,876,529.97)**, exclusive of all taxes exclusive of all taxes. Bids received below the minimum concession fee shall be automatically rejected.

The minimum concession fee for Year 1 of PTMC is **TWO HUNDRED SIXTY-TWO MILLION FOUR HUNDRED ELEVEN THOUSAND ONE HUNDRED NINETY-FIVE PESOS (Php262,411,195.00)**, exclusive of all taxes.

5. A prospective bidder must not be engaged in any business activity, whether primarily or otherwise, which will prevent it from properly and sufficiently discharging its contractual obligations under any port terminal management contract to be awarded. This prohibition shall cover entities engaged in maritime transportation.
6. Bidding shall be conducted through open competitive bidding procedures using non-discretionary pass/fail criterion as specified in PPA Administrative Order No. 12-2018, as amended.
7. The schedule of bidding activities from the advertisement of the Invitation to Bid up to Opening of Bids is as follows:

<b>Bidding Activities</b>	<b>Date</b>	<b>Time</b>	<b>Place</b>
1. Advertisement of Invitation to Bid	April 13, 2022		The Manila Times
2. Issuance and Availability of Bidding Documents	April 18, 2022	8:00 am 5:00 pm	Internal Security Affairs Staff, 3 <sup>rd</sup> Floor, PPA Corporate Building, Port Area, Manila
3. Pre-Bid Conference	April 21, 2022	10:00 am	Conference Room B, 7 <sup>th</sup> Floor, PPA Corporate Building, Port Area, Manila
4. Deadline for Submission of Bids	May 5, 2022	9:00 am	Conference Room B, 7 <sup>th</sup> Floor, PPA Corporate Building, Port Area, Manila
5. Bid Opening	May 5, 2022	10:00 am	Conference Room B, 7 <sup>th</sup> Floor, PPA Corporate Building, Port Area, Manila

8. Interested bidders may obtain further information from the Philippine Ports Authority Bids and Awards Committee – Port Terminal Management Contract (BAC-PTMC) and inspect the bidding documents at the address given below from 8:00AM to 5:00PM, Monday to Friday.


9. A complete set of bidding documents may be acquired by the interested bidders on April 18, 2022 from the address below and upon payment of the applicable fees for the bidding documents in the amount of ONE HUNDRED FIFTY THOUSAND PESOS (Php 150,000.00) pursuant to PPA AO No. 13-2019. It may be downloaded from the website of the Philippine Ports Authority at [www.ppa.com.ph](http://www.ppa.com.ph); provided that, prospective bidders shall pay the non-refundable fee on or before the deadline for submission of the eligibility documents.
10. All bids must be accompanied by a bid security in any of the following forms and the corresponding amount:

<b>FORM OF BID SECURITY</b>	<b>AMOUNT OF BID SECURITY</b> Not less than the required minimum concession fee (+ port development cost)
Cash, cashier's check or manager's check	Two percent (2%)
Bank draft/guarantee or irrevocable letter of credit issued by a Universal or commercial bank: provided, however, that it shall confirmed or authenticated by a universal or a commercial bank, if issued by a foreign bank; or	
Surety Bond, callable upon demand issued by the GSIS or PPA accredited Insurance company	Five percent (5%)

11. Late bids shall not be accepted.
12. Bids will be opened in the presence of the bidder's representative who choose to attend.
13. The PPA assumes no responsibility whatsoever to compensate or indemnify bidders of any expenses incurred in the preparation of their bids.
14. The PPA reserves the right to reject any and all bids, declare a failure of bidding at any time prior to the contract award, or not to award the contract, without thereby incurring any liability, in accordance with Section 31, Article VII of PPA AO No. 12-2018, as amended.

15. For further information, please refer to:

DIANE STEFFI T. GUILLAMON  
BAC-PTMC Secretariat  
3<sup>rd</sup> Flr., Internal Security Affairs Staff  
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**MARK JON. S PALOMAR**  
Chairperson  
PPA Bids and Awards Committee  
for Port Terminal Management Contract