

## INVITATION TO BID

### **PORT TERMINAL MANAGEMENT CONTRACT FOR THE PORT OF BANAGO CITY OF BACOLOD**

1. The Philippine Ports Authority (PPA), through the Bids and Awards Committee for Port Terminal Management Contracts (BAC-PTMC), invites potential bidders to submit Letter of Intent (LOI) for the public bidding for the **management and operation of the cargo handling (CH), passenger terminal building, RORO and other port related services** of the Port of Banago, City of Bacolod (the "Project"). The Project consists of:
  - a) Anchorage/Mid-Stream Operations
  - b) Ancillary and other related services
  - c) Bagging Services
  - d) Berthside Operations
  - e) Container Terminal Management
  - f) Passenger Terminal Management
  - g) Portage Services
  - h) RORO Services
  - i) Stevedoring Services
  - j) Storage Management
  - k) Waste and Shore Reception Facility Management
  - l) Water Distribution Services
  - m) Weighbridge Facility
2. The Concession Period shall be for a period of fifteen (15) years.
3. The Minimum Concession Fee for the Project for the duration of the Concession Period is **NINE HUNDRED SEVENTY-ONE MILLION EIGHT HUNDRED EIGHTY-ONE THOUSAND THREE HUNDRED PESOS & 52/100 (Php 971,881,300.52)**, exclusive of all taxes. Bids received below the minimum concession fee shall be automatically rejected.

The minimum concession fee for Year 1 of PTMC is **TWENTY-EIGHT MILLION FOUR HUNDRED FOURTEEN THOUSAND FIVE HUNDRED THIRTY PESOS & 29/100 (Php 28,414,530.29)**, exclusive of all taxes.

4. At least two (2) years experience in providing port terminal management services/cargo handling services or other related port services, as indicated in completed and ongoing contracts.
5. A prospective bidder must not be engaged in any business activity, whether primarily or otherwise, which will prevent it from properly and sufficiently discharging its contractual obligations under any port terminal management contract to be awarded. This prohibition shall cover entities engaged in maritime transportation.
6. Bidding shall be conducted through open competitive bidding procedures using non-discretionary pass/fail criterion as specified in PPA Administrative Order No. 12-2018, as amended.
7. The schedule of bidding activities from the advertisement of the Invitation to Bid up to Opening of Bids is as follows:

<b>Bidding Activities</b>	<b>Date</b>	<b>Time</b>	<b>Place</b>
1. Advertisement of Invitation to Bid	March 15, 2024		The Manila Times
2. Issuance and Availability of Bidding Documents	March 15, 2024		BAC-PTMC, 7 <sup>th</sup> Floor, PPA Corporate Building, Port Area, Manila
3. Pre-Bid Conference	April 25, 2024	10:00 am	PMO Negros Occidental / Bacolod / Banago / Bredco
4. Deadline for Submission of Bids	May 8, 2024	9:00 am	Conference Room B, 7 <sup>th</sup> Floor, PPA Corporate Building, Port Area, Manila
5. Bid Opening	May 8, 2024	10:00 am	Conference Room B, 7 <sup>th</sup> Floor, PPA Corporate Building, Port Area, Manila

8. Interested bidders may obtain further information from the Philippine Ports Authority Bids and Awards Committee – Port Terminal Management Contract (BAC-PTMC) and inspect the bidding documents at the address given below from 8:00AM to 5:00PM, Monday to Friday.
9. A complete set of bidding documents may be acquired by the interested bidders on March 15, 2024 from the address below and upon payment of the applicable fees for the bidding documents in the amount of ONE HUNDRED FIFTY THOUSAND PESOS (Php 150,000.00) pursuant to PPA AO No. 13-2019. It

may be downloaded from the website of the Philippine Ports Authority at [www.ppa.com.ph](http://www.ppa.com.ph); provided that, prospective bidders shall pay the non-refundable fee on or before the deadline for submission of the eligibility documents.

10. All bids must be accompanied by a bid security in any of the following forms and the corresponding amount:

<b>FORM OF BID SECURITY</b>	<b>AMOUNT OF BID SECURITY</b> Not less than the required minimum concession fee (+ port development cost)
Cash, cashier's check or manager's check Bank draft/guarantee or irrevocable letter of credit issued by a Universal or commercial bank: provided, however, that it shall confirmed or authenticated by a universal or a commercial bank, if issued by a foreign bank	Two percent (2%)
Surety Bond, callable upon demand issued by the GSIS or PPA accredited insurance company	

11. Late bids shall not be accepted.

12. Bids will be opened in the presence of the bidder's representative who choose to attend.

13. The PPA assumes no responsibility whatsoever to compensate or indemnify bidders of any expenses incurred in the preparation of their bids.

14. The PPA reserves the right to reject any and all bids, declare a failure of bidding at any time prior to the contract award, or not to award the contract, without thereby incurring any liability, in accordance with Section 31, Article VII of PPA AO No. 12-2018, as amended.

15. For further information, please refer to:

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7th Floor, Bids and Awards Committee  
Port Terminal Management Contract  
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**MARK JON S. PALOMAR**  
Vice Chairperson  
PPA Bids and Awards Committee  
for Port Terminal Management Contract