



INVITATION TO BID

PORT TERMINAL MANAGEMENT CONTRACT FOR THE PORT OF ZAMBOANGA, ZAMBOANGA CITY

1. The Philippine Ports Authority (PPA), through the Bids and Awards Committee for Port Terminal Management Contracts (BAC-PTMC), invites potential bidders to submit Letter of Intent (LOI) for the public bidding for the ***management and operation of cargo handling (CH), passenger, RORO and other port related services in Port of Zamboanga (the "Project")***. The **Project** consists of:
 - a) Ancillary and other related services
 - b) Stevedoring Service
 - c) Bagging Services
 - d) Container Terminal Management
 - e) Passenger Terminal Management
 - f) Portage Services
 - g) RORO Cargo Services
 - h) Storage Management
 - i) Waste and Shore Reception Facility Management
 - j) Water Distribution Services
 - k) Weighbridge Facility
2. The Concession Period shall be for a period of fifteen (15) years.
3. The Minimum Concession Fee for the Project for the duration of the Concession Period is **TWO BILLION FOUR HUNDRED EIGHTY-NINE MILLION THREE HUNDRED FORTY THOUSAND SIX PESOS AND 85/100**

(Php2,489,340,006.85) exclusive of all taxes. Bids received below the minimum concession fee shall be automatically rejected.

The minimum concession fee for Year 1 of PTMC is **NINETY MILLION TWO HUNDRED THIRTY-FOUR THOUSAND THREE HUNDRED SEVENTY-EIGHT PESOS AND 34/100 (Php90,234,378.34) exclusive of all taxes.**

4. Interested bidders shall have experience in cargo handling, PTB operations and Roll-On/Roll-Off (RORO) operations for at least two (2) years.
5. Bidding shall be conducted through open competitive bidding procedures using non-discretionary pass/fail criterion as specified in PPA Administrative Order No. 12-2018, as amended.
6. The schedule of bidding activities from the advertisement of the Invitation to Bid up to Opening of Bids is as follows:

| Bidding Activities | Date | Time | Place |
|---|-------------------|-------------------|---|
| 1. Advertisement of Invitation to Bid | February 22, 2021 | | The Manila Times |
| 2. Issuance and Availability of Bidding Documents | February 23, 2021 | 8:00 am – 5:00 pm | Internal Security Affairs Staff, 3 rd Floor, PPA Corporate Building, Port Area, Manila |
| 3. Pre-Bid Conference | March 2, 2021 | 2:00 pm | Conference Room, 7 th Floor, PPA Corporate Building, Port Area, Manila |
| 4. Deadline for Submission of Bids | March 17, 2021 | 9:00 am | Conference Room, 7 th Floor, PPA Corporate Building, Port Area, Manila |
| 5. Bid Opening | March 17, 2021 | 10:00 am | Conference Room B, 7 th Floor, PPA Corporate Building, Port Area, Manila |

7. Interested bidders may obtain further information from the Philippine Ports Authority Bids and Awards Committee – Port Terminal Management Contract (BAC-PTMC) and inspect the bidding documents at the address given below from 8:00AM to 5:00PM, Monday to Friday.
8. A complete set of bidding documents may be acquired by the interested bidders on February 23, 2021 from the address below and upon payment of the applicable fees for the bidding documents in the amount of ONE HUNDRED FIFTY THOUSAND PESOS (Php 150,000.00) pursuant to PPA AO No. 13-2019. It may be downloaded from the website of the Philippine Ports Authority at www.ppa.com.ph. Provided that, prospective bidders shall

pay the non-refundable fee on or before the deadline for submission of the eligibility documents.

9. All bids must be accompanied by a bid security in any of the following forms and the corresponding amount:

| FORM OF BID SECURITY | AMOUNT OF BID SECURITY Not less than the required minimum concession fee (+ port development cost) |
|---|--|
| Cash, cashier's check or manager's check | Two percent (2%) |
| Bank draft/guarantee or irrevocable letter of credit issued by a Universal or commercial bank: provided, however, that it shall confirmed or authenticated by a universal or a commercial bank, if issued by a foreign bank; or | |
| Surety Bond, callable upon demand issued by the GSIS or PPA accredited Insurance company | Five percent (5%) |

10. Late bids shall not be accepted.


11. Bids will be opened in the presence of the bidder's representative who choose to attend.

12. The PPA assumes no responsibility whatsoever to compensate or indemnify bidders of any expenses incurred in the preparation of their bids.

13. The PPA reserves the right to reject any and all bids, declare a failure of bidding at any time prior to the contract award, or not to award the contract, without thereby incurring any liability, in accordance with Section 31, Article VII of PPA AO No. 12-2018, as amended.

14. For further information, please refer to:

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3rd Flr., Internal Security Affairs Staff
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Email address: dstguillamon@ppa.com.ph
PPA website: www.ppa.com.ph



MARK JON. S PALOMAR
Chairperson
PPA Bids and Awards Committee
for Port Terminal Management Contract