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FEB 15 2012



TO : All Port District Managers, Port Managers,

Pilots' Associations, Shipping Companies,

and Others Concerned

SUBJECT : Applicable Special Service Charges During

Docking/Undocking Services Where there

is Insufficient or no Tugs Available

Pursuant to the Memorandum of Agreement (copy attached), entered into by and among the United Harbor Pilots' Association of the Philippines (UHPAP), Association of International Shipping Lines (AISL) and the Philippine Ship Agents Association (PSAA) on February 13, 2012, the special service charges agreed by the parties for docking/undocking without or with insufficient tug assistance shall be those fees indicated in Annex "A"

Annexure "A" shall serve as an interim schedule of special service fees while the current PPA Administrative Order on Compulsory Tug Assistance are yet under review and amendment, after which the said schedule of special service fees shall be subject for review among PPA, PSAA, AISL and UHPAP

This Order shall take effect on March 1, 2012 after publication in newspaper of general circulation

NUAN C. STA. ANA General Manager

Published in the following newspapers:

1. Philippine Star

2. Manila Standard/Today

- February 24, 2012

MEMORANDUM OF AGREEMENT

KNOW ALL MEN BY THESE PRESENTS:

This MEMORANDUM OF AGREEMENT, entered into by and among

The UNITED HARBOR PILOTS' ASSOCIATION OF THE PHILIPPINES (UHPAP), a non-profit and non-stock association, with principal office address at Room 1, 3F Antwel Building, Alvarez St, Sta Ana Avenue, Davao City, represented herein by its President, CAPT. ROMULO B. SALLE,

The ASSOCIATION OF INTERNATIONAL SHIPPING LINES (AISL), a non-profit, non-stock corporation, with principal office address at Unit 204, Heritage Condominium, 1851 A Vasquez St, represented herein by its General Manager, ATTY. MAXIMINO T. CRUZ.

The PHILIPPINE SHIP AGENTS ASSOCIATION (PSAA), a non-profit and non-stock association, with principal address at G/F at Wallem Philippines Building, Beaterio Cor Legaspi Sts, Intramuros, Manila, represented herein by its President, VIRGINIA C MADLANG-AWA.

Witnesseth:

WHEREAS, on November 21, 2003, the Philippine Ports Authority (PPA) issued PPA Administrative Order (AO) No 04-2003 prescribing the Guidelines on Pilotage Services to be Rendered in all Ports and the Corresponding Fees,

WHEREAS, Section 2 of the said AO prescribed the required pilotage services to be performed in each pilotage district, the rates of which are the EO 1088 rates under Section 5 of the AO,

WHEREAS, pursuant to PPA AO 03-85, any vessel, under normal conditions, may be allowed to manoeuvre in port without tug assistance, provided, however, that compulsory tug assistance shall be required when any of the following conditions may adversely affect the capability of the vessel to safely manoeuvre in port

- Strong current flow of current with a velocity of four knots or more and which affects the manoeuverability of the vessel,
- Wind factor the velocity and direction of air current travelling at 30-50 KPH,
- Conditions at the port includes the nature of the approach to berth, the port structures and its facilities, the location of the berth and limited manoeuvering space for the vessel,

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may company

- Inclement weather the occurrence of tropical depression and stormy weather in the area during vessel's manoeuvre,
- Mechanical defect of vessel a defect of the vessel which renders it incapable of maneuvering by itself due to the sudden malfunctioning of the engine/propulsion/navigational equipment

WHEREAS, to protect government port facilities and to ensure the safe maneouvering of vessels, the PPA issued Administrative Order Nos 12-1995, 03-1996, 04-1996, 06-1996, 12-1996, 07-1997, 11-1997, 06-1998, 07-2000, 08-2000, 11-2000, 02-2005 requiring mandatory tug assistance in twelve (12) pilotage districts, namely Cagayan de Oro, Nasipit, Zamboanga, General Santos, Iligan, Ozamis, Iloilo, South Harbor, Davao, MICT, Batangas and Pulupandan,

WHEREAS, under subject AOs, a table of tug requirements per pilotage district is provided on the basis of the gross registered tons of the vessels and capacity (horsepower-HP) of the tugs,

WHEREAS, said AOs provide that vessels with both functional bow and stern side thrusters of sufficient capacity are exempted from the tug requirement. Further, vessels with functional bow thrusters only are required to have 50% of the tug horsepower requirement,

WHEREAS, on the same AOs, a provision states that the rates chargeable, shall be those that are agreed upon between the shipping company and the tugboat operator in the absence of a PPA prescribed rate,

WHEREAS, under Section 12 e of PPA AO 03-85, if the tug service is not regularly available, a vessel may still be allowed by the Authority to dock or undock without the prescribed tugs provided additional remuneration shall be given to the pilots

WHEREAS, the additional remuneration has not been fixed and has remained a contentious issue between the shipping lines and the pilots association.

WHEREAS, sometimes, even though the vessel's bow and stern thrusters are working, the ship is still required to use one tug and comply with the 50% tug horsepower requirement for a certain fee,

WHEREAS, during the October 14, 2011 meeting it was stressed that the provisions as stated in the 12 AOs should be strictly adhered to particularly on vessels with <u>both</u> functional bow and stern thrusters or on those with functional bow thrusters only,

NOW, THEREFORE, for and inconsideration of the foregoing premises, the Parties hereto agree that this MEMORANDUM OF AGREEMENT shall cover the assessment and payment of the applicable special service charges, (copy of which is hereto attached and forms an integral part hereof as Annex "A") during docking/undocking services where there is insufficient or no tugs available,

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John Bank

FURTHER, the Parties likewise agree that this **MEMORANDUM OF AGREEMENT** resolves that vessels are exempted from the tug requirement when the bow and stern thrusters are both functional and that vessels with functional bow thrusters only are required to have 50% of the tug horsepower requirements,

This **MEMORANDUM OF AGREEMENT** shall take effect immediately upon the signing hereof by the Parties concerned and shall remain in full force and effect unless amended/revoked in writing by mutual consent among Parties

Signed in the presence of

Bands

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REPUBLIC	OF THE PH	IILIPPINES)
city ga	MANILA)SS

ACKNOWLEDGMENT

FEB	BEFORE ME, a N 1 3 2012 day of	Notary Public for and in ttal Y (DF MANILA, Philippines, this ally appeared the following
	NAME	IDENTIFICATION DOCUMENT	<u>NO</u>
	Romulo B Salle Maximino T Cruz Virginia C Madlang-Awa	Passport Passport	XY233888/ EB2567075 XX4096620
#1	instrument and acknowle	known to be the same persons edged to me that the same is and voluntary act and deed of	their free act and voluntary
hank	POSITION	COMMUNITY TAX CERT NO	DATE & PLACE , <u>ISSUED</u>
K	President General Manager President	CCI 2010 23309034 CCI 2010 05930977	
n de	the page on which this Agreement, it has been s	strument, consisting of acknowledgment is written, signed by the parties on page _ ry other page hereof, and all t	refers to a Memorandum of() and on the left hand
	WITNESSETH Maforestated	IY HAND AND SEAL on t	
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Special Service Charges for Docking/Undocking Without and Insufficiency of Tug Assistance

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Note computation above 30,000 Grt will be up to 50,000 Grt only	40,001 above	35,001 - 40,000 Grt	<u></u>	Vessel Weight	Additional charges for Vessel above 30,000 Grt	25,001 - 30,000 Grt	20,001 - 25,000 Grt	15,001 - 20,000 Grt	10,001 - 15,000 Grt	under 10,000 Grt	Vessel's GRT	Formula 1
to 50,000 Grt only	0 20 per Grt	0 30 per Grt	0 40 per Grt	Amount (US \$)		6,500 00	5,500 00	4,500 00	3,500 00	2,500 00	Amount (US\$)	
						25 001 - 30,000 Grt	20,001 - 25,000 Grt	15,001 - 20,000 Grt	10,001 - 15,000 Grt	under 10,000 Grt	Vessel's GRT	Formula 2
						5,200 00	4,400 00	3,600 00	2,800 00	2,000 00	Amount (US \$)	

Applications

Regardless of the no of In Ports with no Tugs Formula 1 will apply Tugs required Available 2 Tugs Requirement, Formula 2 will apply only 1 is available 3 Tugs Requirement Formula 1 will apply only 1 is available 3 Tugs Requirement, only 2 are available Formula 2 will apply

Notes

Philippine Ports Authority to standardize the number of tugboat requirements uniform among all ports covered by PPA nationwide The above fees shall be inclusive of pilot boat charges when used in assisting the docking and undocking maneuvers

Agreed to by the following parties on 03 November 2011
United Harbor Pilots Association of the Philippines Philippine Ship Agents Association Associated of International Shipping Lines

Capt Romulo Salle, Capt Magailanes, Capt Lagura Mr Joey Ilagan Ms Virginia Madlang-awa, Mr Philip Bunag